2024 Korea-US IP Forum

October 23rd (Wed), 2024 Westin Alexandria Old Town









TIME		TOPIC		SPEAKER		
9:00-10:00 AM		Registration & Networking				
Opening Session	10:00-10:10 AM	Opening Remarks	Sarah Ahn	Economic Minister at the Embassy of the Republic of Korea in the USA		
	10:10-10:20 AM	Congratulatory Remarks	Michael Kim	Acting Deputy Chief Administrative Patent Judge at USPTO		
	10:20-10:30 AM	Welcoming Remarks	Yeonwoo Jung	Interim President of IPTAB of Korea		
Keynote Speech	10:30-10:50 AM	Protecting IP for Enhancing Corporate Competitiveness	Randall Rader	Former Chief Judge of CAFC		
10:50-11:00 AM		Photo Session				
SESSION I Panel Discussion	11:00 - 12:00 PM	Cross-Border IP Dispute: Challenges and Opportunities	John Kim (Moderator), Clark Hill, PLC Min Woo Park, Morgan, Lewis & Bockius, LLP Morgan McPherson, Attorney-Advisor at USCBP Sean Yeom, President of MedSchenker Arvind Iyengar, Attorney at Samsung Electronics			
12:00-1:00 PM		Lunch & Networking				
SESSION II IP Litigation Strategies When Estering the U.S. Market	1:00-1:20 PM	Recent Trends in IP Litigation	Tommy Martin	Baker Botts, LLP		
	1:20-1:40 PM	IP Litigation Practice	Yoonhee Kim	Finnegan, Henderson, Farabow, Garrett & Dunner, LLP		
SESSION III Introduction to IP Appeal System in Korea	1:40-2:00 PM	Overview of Patent Trials in Korea and Recent Key Institutional Reforms	Kwang-pyo Ra	Presiding Administrative Patent Judge, IPTAB of Korea		
	2:00-2:20 PM	IP Litigation in Korea and Cross-Border E-Discovery involving Korean Companies	Shin Jeong Lee, Hyun Chul Noh	DR & AJU, LLC		
Closing Session	2:20-2:25 PM	IP Protection for Companies Conducting Business in the U.S.	Yong Ha Kim	Director at the KOIPA U.S. Capital IP Center		
	2:25-2:30 PM	KIPO's PCT Services and Introduction to PCT Korea Help Desk Services	Tae Hyun Lee	President of the PCT Korea Center		
	2:30-3:30 PM	USPTO Tour	Thomas Hong	U.S. Patent and Trademark Office		

2024 Korea-US IP Forum

SESSION I

Panel Discussion

Cross-Border IP Dispute: Challenges and Opportunities

- John Kim (Patent Attorney, Clark Hill)
- John Park (Morgan, Lewis & Bockius)
- Morgan McPherson (Attorney-Advisor at USCBP)
- Sean Yeom (President of Vectornate)
- Matthew Bathon (Attorney at Samsung Electronics)

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2024 Korea-US IP Forum

Cross-Boarder IP Dispute: Challenges and Opportunities

October 23, 2024

Overview:

IP Disputes/Enforcement in the United States

- 337 Investigations at the International Trade Commission (ITC)
 - Min Woo Park, Ph.D., Associate, Morgan Lewis: Outside counsel perspective
 - Sean Yeom, President, Vectornate USA, Inc.: Client perspective
 - Arvind Iyengar, Senior Legal Counsel, Samsung Electronics: In-house perspective
- U.S. Customs and Boarder Protection
 - Morgan N. McPherson, Attorney-Advisory, Custom Border Protection
- IP Litigations in U.S. District Courts and Alternatives
 - John K. Kim, Member, Clark Hill





KNOW BEFORE IMPORTING INTO U.S.

- ITC's remedy directed at imported goods
- No need to establish personal jurisdiction over defendants (called "respondents" in 337 investigations)
- Response to complaint due in about 20 days of service and notice of institution
 - Service is simply express mail delivery by the Commission
 - Failure to respond results in default judgement of exclusion/cease-and-desist
 - Get to work as soon as you find out that you've been sued!!





Morgan Lewis

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CLAIMS OTHER THAN PATENT INFRINGEMENT

 Statutory Language Allows More than Patent Infringement to be Investigated

Year	Solely Patent Infringement	Solely Trademark Infringement	Solely Trade Secret Misappropriation	Patent, Trademark or Copyright Infringement, Trade Secret Misappropriation, and/or Other Unfair Acts	Copyright Infringement, Trade Secret Misappropriation, Unfair Competition, False Advertising and/or Other Unfair Acts
2020	103	4	5	3	5
2021	116	3	9	4	3
2022	127	4	6	5	0
2023 Source:	96	3	2	3	3

 $https://www.usitc.gov/intellectual_property/337_statistics_types_unfair_acts_alleged_active.htm$

- Trade secret misappropriation
- · Antitrust claims
- False advertising
- Contract claims

Morgan Lewis

CLAIMS OTHER THAN PATENT INFRINGEMENT

- Trade secret
 misappropriation by
 foreign entity/person that
 took place entirely
 abroad can be litigated at
 the ITC
- In contrast, DTSA requires at least some act "in furtherance of" the misappropriation take place in the U.S.



Morgan Lewis

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Sean Yeom, CEO & President October 2024

ompan)

Covid made company to turn

- Automated flocking and static electricity machine
- Vial filling machine
- Labeling machine
- Barcode and Lot number printer
- HEPA filtration HVAC
- Clean room facility and related equipment













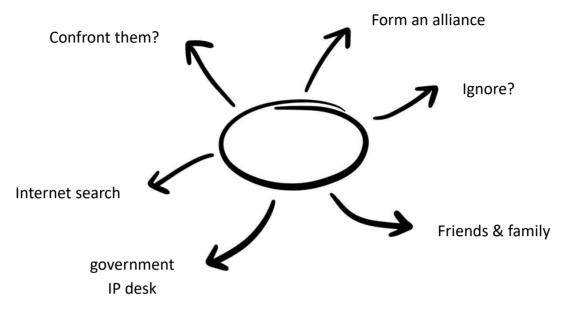
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Letter from ITC... what?



Letter from ITC... what?

Thought process kicks in after letter received



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Factors to consider

Time Business Operation

Don't Panic but dont delay Keeping operation active and still making

profits

Patent attorney Customers

Small and less expensive? or Afraid to order from you

Expensive and experienced How to make them to have a piece of mind

Arbitration

via attorney, Talk to them direct?

Use 3rd party?

Alliance

Talk with your competitors?

Cost (Price) Patent for your defense

How much to legal professional Takes time to file and get approved but also how much resource within company Timing to file, maybe it is late already

337 Investigations at the ITC

Arvind lyengar

Senior Legal Counsel – Samsung Electronics

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Learn the Difference

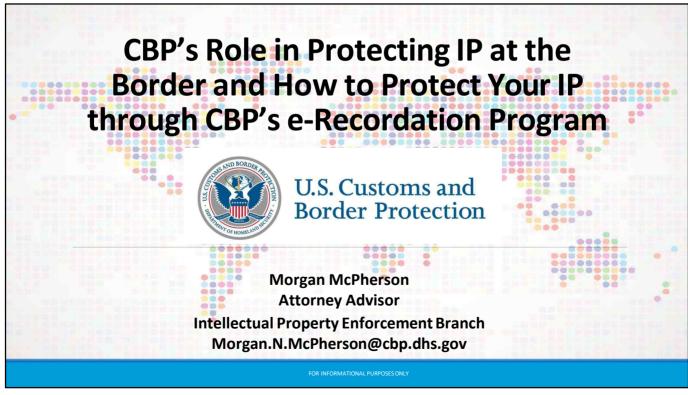
In-House teams that are not experienced 337 litigants may not fully appreciate the differences between ITC and District Court practice

- Speed (~18 months to completion)
- Additional claim elements
 - Importation
 - Domestic Industry
- Broad Discovery

Manage Expectations

In addition to structural differences, an ITC investigation may require you to guide your clients to adjust their attitudes toward litigation

- Different Trial Themes are effective
- Goal of the Hearing
- · Litigating for the Post-Trial Brief



CBP's Enduring Mission Priorities



- Counter Terrorism Anticipate, detect and disrupt the threat of terrorists, their weapons and actions to protect the people and economy of the United States.
- Combat Transnational Crime Detect, deter and disrupt transnational organized crime that threatens U.S. national and economic security interests at and beyond the border.
- Secure the Border Protect the Homeland through the air, land and maritime environments against illegal entry, illicit activity or other threats to uphold national sovereignty and promote national and economic security.
 - Facilitate Lawful Trade and Protect Revenue Enable fair, competitive and compliant trade and enforce U.S. laws to ensure safety, prosperity and economic security for the American people.
 - Facilitate Lawful Travel Enhance, enable and transform the travel experience by anticipating, detecting and intercepting threats prior to and at ports of entry.

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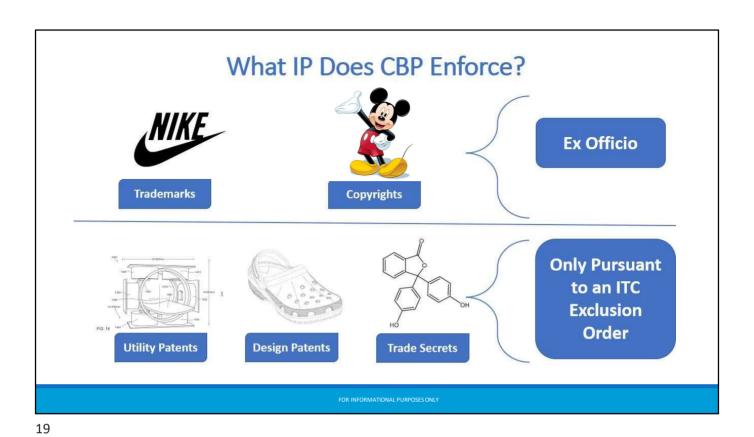
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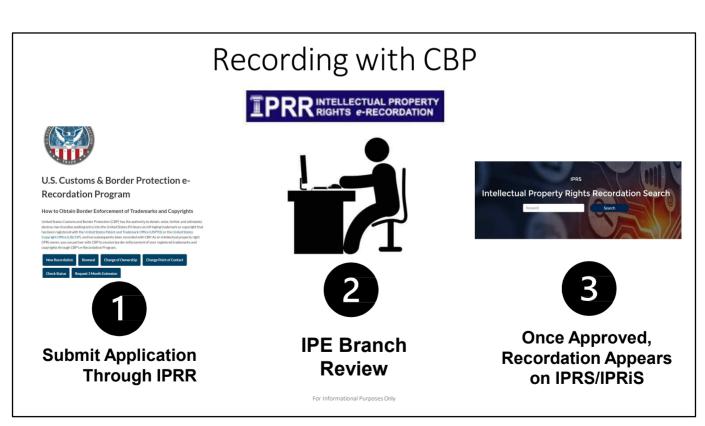
CBP's IP Border Enforcement Structure and Authority



- CBP is the primary federal agency responsible for securing the U.S.'s borders
- CBP provides <u>civil</u> enforcement of Intellectual Property Rights
- CBP has ex officio authority to detain and seize merchandise without a right holder application
- It is CBP's policy to focus its enforcement efforts on those trademarks and copyrights that are recorded with CBP
- Administrative process; multiple layers of review
- Right holders not charged for enforcement procedure

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Programs Available to Recordation Holders







SUBMISSION OF PRODUCT AUTHENTICATION MANUAL/GUIDES CBP DIRECTED
WEBINAR
PRESENTATION

IN-PERSON FIELD TRAINING





E-ALLEGATION REPORTING ENHANCED PARTNERSHIP WITH CBP



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QUESTIONS?

Morgan McPherson

Attorney-Advisor Morgan.N.McPherson@cbp.dhs.gov

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IP Litigations in U.S. District Courts

- Disputes involving patents, trademarks, copyrights and other IP.
- Key features:
 - Extensive discovery
 - Jury trial
 - Full remedies:
 - monetary damages (including enhanced)
 - Injunction
 - Possible recovery of attorney's fees



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IP Litigations in U.S. District Courts

- Long duration, frequently lasting over 2 or 3 years to jury trial, especially since COVID.
- Expensive:
 - Patent infringement litigation costs through trial and appeal (for 2022):
 - \$1.12 million for cases involving less than \$1 million at risk
 - \$2.39 million for cases involving \$1-\$10 million at risk
 - \$4.80 million for cases involving \$10-\$25 million at risk
 - \$6.12 million for cases involving more than \$25 million at risk

(source AIPLA 2023 Report on the Economic Survey)

 Generally difficult to win on patent invalidly grounds due to presumption of patent validity (clear and convincing evidence)



Alternatives to IP Litigations in U.S. District Courts

- Patent invalidity challenges via IPR/PGR at USPTO:
 - Much quicker:

Trial Proceeding Timeline



(Source: USPTO)

- Costs: e.g., \$350,000 through PTAB hearing for mechanical/electrical patents (\$500K for appeal) (source AIPLA 2023 Report on the Economic Survey)
- Subject matter expertise: three judge panel with technical background
 - 71% invalidity rate for first two quarters of FY 2024 (68% in FY 2023) (Source: USPTO)
- (1)

• Potential stay of related district court patent litigation

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Alternatives to IP Litigations in U.S. District Courts

- Ex parte Reexam of issued patents at USPTO
 - Initiated by challenger by filing a request showing substantial new question of patentability (SNQ)
 - If accepted, reexam proceeds between patent owner and USPTO
 - Not used widely by patent challengers
 - Allowance rate for reexamined patents relatively high.
 - Potential benefits
 - Cost effective
 - May be used effectively in non-litigation setting



Thank You

Legal Disclaimer
This document is not intended to give legal advice. It is compromised of general information.
Companies or individuals facing specific issues should seek the assistance of an attorney.

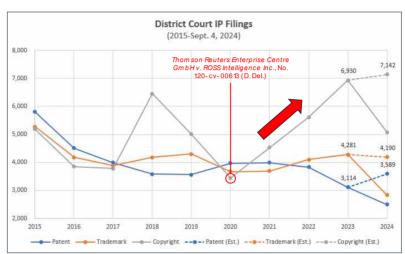






IP Litigation Filing Trends

- Over the past decade, the number of IP-related cases filed in federal district courts peaked in 2015 before decreasing steadily from 2015 to 2017.
 - Patent cases bottomed out in 2019 and 2020 with an increase in 2021 followed by gradual decrease from 2021to 2023. This year is expected to show an increase of last year.
 - <u>Trademark</u> cases have remained fairly stead since 2016, at least compared to patents and copyrights.
 - Copyright cases have seen significant increases since 2020 and are expected to continue this trend as a result of recent developments in Al.

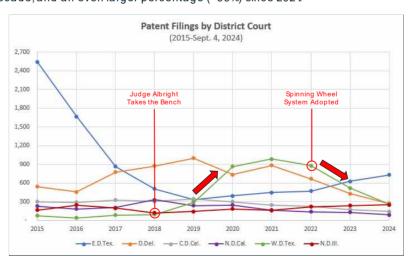


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Most Active Patent Venues

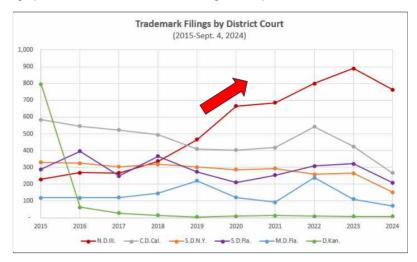
- The top three venues for patent-based filings—<u>ED. Tex., D. Del., and W.D. Tex.</u>—make up nearly half of all such filings in the past decade, and an even larger percentage (~53%) since 2021
 - ED. Tex. has traditionally been one of the busiest districts and the pattern of filings largely tracks the that of filings nationwide, including the drop in filings from 20 % to 20 %.
 - <u>D. Del.</u> filings have been fairly consistent over the past decade with steady decrease since 2021.
 - W.D. Tex. has shown significant increases in filing activity since Judge Albright took the bench in 2018, followed by a significant drop in filings after the District adopted a "spinning wheel" approach to assigning cases.



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Most Active Trademark Venues

- Trademark- based filings are more evenly spread across districts with the top three venues—N.D. III.,
 C.D. Cal., and S.D. Fla.—making up over a third of all trademark filings in the past decade.
 - C.D. Cal. and S.D. Fla. have beend fairly consiste over the years with fairly steady, but slight declines since 2015.
 - N.D. III. on the other hand has seen significiant increases in filings since 2015.
 - The increases seen in N.D. III. are likely related to the singificant increase in "Schedule A" complaints being filed there.

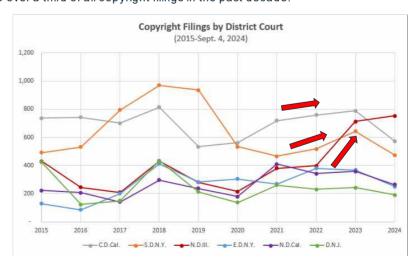


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Most Active Copyright Venues

- Copyright-based filings are more evenly spread across districts with the top three venues—S.D. Cal., S.D. N.Y., and N.D. III.—making up over a third of all copyright filings in the past decade.
 - <u>S.D. Cal.</u> and <u>S.D. N.Y.</u> have seen increases in filings since 2020 consistent with what has been seen nationally.
 - N.D. III. also is seeing larger increases in filings than others in the context of copyright infringement.
 - Again, the increases seen in N.D. III. are likely related to the singificant increase in "Schedule A" complaints being filed there.



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"Schedule A" Litigations - Generally

Temporary Restraining Order

 "Schedule A" litigations are generally characterized as district court litigations that seek TROs against large numbers of hard-to-identify infringers in the same venue.



IP Infringement

 "Schedule A" litigations can cover all types of IP infringement, including patent (design and utility), copyright, and trademark infringement.



Defendant Identities Hidden

"Schedule A" litigations are so named because information regarding the defendants' identities is typically filed under seal in a "Schedule A" attached to the complaint.

CHANEL, INC., a New York corporation,

Plaintiff,

v.

DOES 1-172 d/b/a the aliases identified on Schedule "A" and DOES 173-500,

Defendants.

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"Schedule A" Litigations - N.D. III. v. The Internet

• The Northern District of Illinois has described the problem as follows:

websites. In case after case, over and over again, the plaintiffs' bar asks courts in this district to

enjoin online counterfeit sales. After the entry of injunctions, new sellers inevitably pop up – the judicial equivalent of Whac-A-Mole, or maybe a hamster wheel – and plaintiffs then respond by

filing new cases. At that point, the whole thing starts all over again, from square one. It has

become the Northern District of Illinois vs. The Internet.

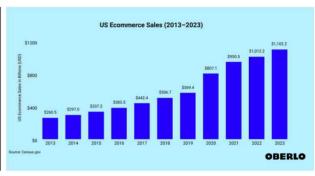
 $-\textit{BRABUS GmbHv. Individuals Identified on Schedule A Hereto,} \\ \text{No. 120-cv-} \\ \text{03720 (N.D.III. Oct. 13, 2022)}.$

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"Schedule A" Litigation - The Rise of Ecommerce

• It is therefore no surprise that the rise in popularity of "Schedule A" litigations has tracked the rise in popularity of e-commerce platforms.





- Data on file with Author

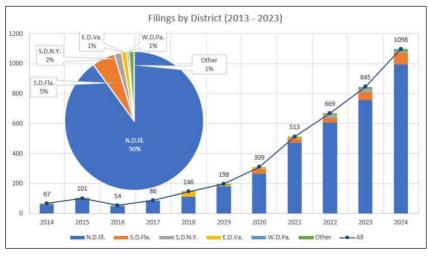
- https://www.oberlo.com/statistics/us-ecommerce-sales (citing Census.gov)

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"Schedule A" Litigation - Filings by District

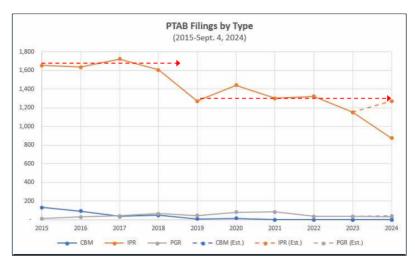
• The Northern District of Illinois is by far the most popular district for filing "Schedule A" complaints.



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PTAB Filing Trends

- Over the period from 2015 to through September 4, 2019, the number of PTAB petitions filed each year has remained relatively steady.
 - IPR Filings were steady in the years leading up to 2019
 - After a drop in filings in 2019 that tracks the bottoming out of disctrict court patent filings that same year, IPR filings have largely stabilized at this lower range with a slight dip in 2023.
 - After 2018, <u>CBM fillings</u> dropped below <u>PGR fillings</u> and have remained there ever since.

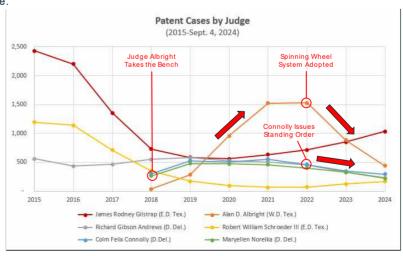


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Most Active Patent Judges

- Two of the three most active judges—Judge Albright (W.D. Tex.) and Judge Connolly (D. Del.)—took the bench in 2018, and one—Judge Albright (W.D. Tex.)—has already surpassed Judge Gilstrap (ED. Tex.) as the most active patent judge.
 - Judge Albright appears to have lost some traction after the Chief Judge of the Waco Division ordered in 2022 that patent cases be assigned to judges randombly.
 - This issues remains in flux based on the expectation that Judge Yeakel will retire from the Austin Division and Judge Albright will seek reassignment to Austin.
 - Judge Connolly also may have deterred certain entities from filing complaints with his 2022 standing order requiring more fulsome corporate disclosure statements.



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Most Active Patent Judges – Judge Connolly

• Judge Connolly's (D. Del.) standing order requires the disclosure of <u>every</u> person or entity "with a direct or indirect interest" in the case, all the way up the chain of ownership.

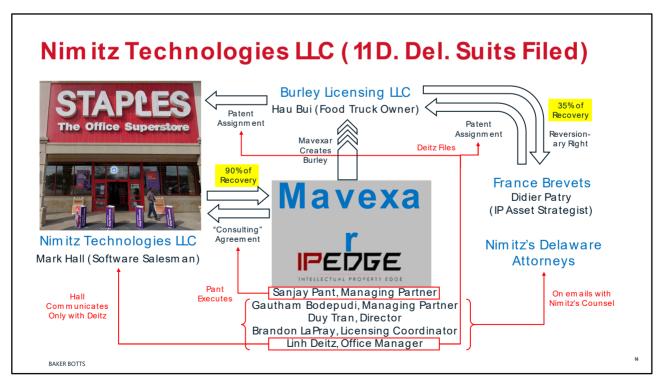
STANDING ORDER REGARDING DISCLOSURE STATEMENTS REQUIRED BY FEDERAL RULE OF CIVIL PROCEDURE 7.1

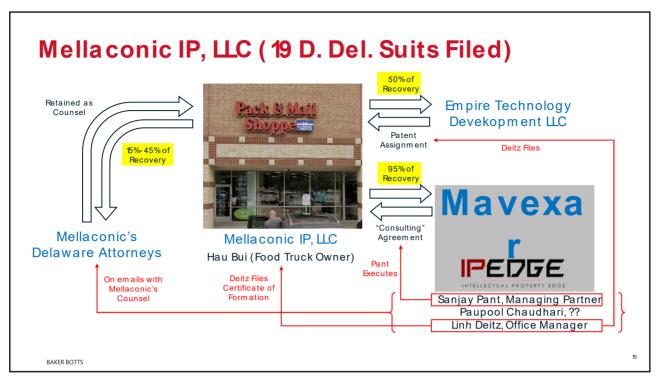
At Wilmington on this Eighteenth day of April in 2022, it is HEREBY ORDERED in all cases assigned to Judge Connolly where a party is a nongovernmental joint venture, limited liability corporation, partnership, or limited liability partnership, that the party must-include in its disclosure statement filed pursuant to Federal Rule of Civil Procedure 7.1 the name of every owner, member, and partner of the party, proceeding up the chain of ownership until the name of every individual and corporation with a direct or indirect interest in the party has been identified.

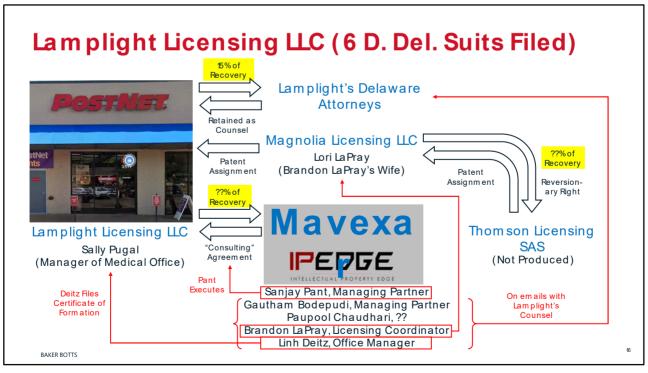
- https://www.ded.uscourts.gov/sites/ded/files/Standing%20Order%20Regarding%20Disclosure%20Statements.pdf.

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Most Active Patent Judges – Judge Connolly

• Judge Connolly's (D. Del.) referred all of the attorneys of record for the plaintiffs for ethics violations, for the unauhtorized practice of law, and for criminal investigation.

I have decided to refer the attorneys of record for the plaintiffs in these cases to the disciplinary counsel of their respective bars. I have also determined it necessary to refer to the Texas Supreme Court's Unauthorized Practice of Law Committee certain attorneys associated with the patent monetization firm IP Edge LLC (IP Edge) and its affiliate Mavexar LLC (Mavexar) for the roles they played in connection with these cases. I have determined as well that a referral of these matters to the United States Department of Justice and the United States Patent & Trademark Office (PTO) for further inquiry is warranted. I explain in this

- Nimitz Technologies LLC v. Bloom berg LP, No. 122-cv-00413, D.I. 34 at ?? (D. Del. Nov. 27, 2023).

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Most Active Patent Firms and Attorneys









Most Active Patent Firms and Attorneys - Ramey

• An order to show cause was recently issued against three Ramey attorneys, including Mr. Ramey himself, as to why they should not be referred to the State Bar of California, as well as the other bars of which they are members, for the <u>unauthorized practice of law</u>.

acting as Plaintiff's litigation counsel in this case. The information provided by Ms. Kalra at the hearing on August 22, 2024 makes clear that Mr. Ramey has engaged in, and continues to engage in, the bulk of legal activity in litigating this case. As noted, neither Mr. Ramey nor Mr. Kubiak are licensed to practice law in California. Neither individual has sought (much less been granted) pro hac vice status in this case. The docket shows plainly that there was no application for pro

It appears that Mr. Ramey sought *pro liac vice* admittance in only seven (7) of those fifty-three (53) cases (and as discussed he never filed a *pro hac vice* application in this Third Action or in the Second Action). See WirelessWerx IP, LLC v. Lyft, Inc., No. 5:24-cv-01144-VKD

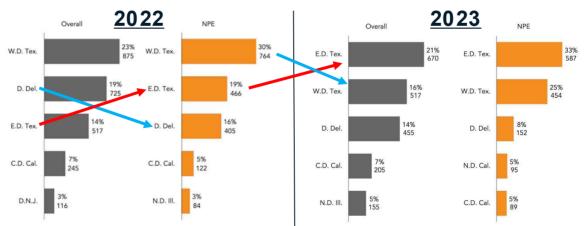
Mr. Kubiak appears to have sought *pro hac* admission in this Court only one time ever.

- Koji IP, LLC v. Renesas Electronics America, Inc., No. 3:24-cv-03089, D.I. 27 at 4, 7 (Aug. 29, 2024).

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Top Districts fo Non-Practicing Entities (NPEs)



 W.D. Tex. Was the most popular overall and for NPEs, with ED. Tex. dropping overall, likely due to TC. Heartland'

- RPX - 2022 Q4 in Review (Jan. 2023).

 ED. Tex. continued it's climb and is now the most popular district overall, and for NPEs, likely due to the case assignment changes in Waco.

- RPX - 2023 Q4 in Review (Jan. 2024).

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Loper Bright Enterprises v. Raim ondo

• On June 28, 2024, the Supreme Court reversed the long-standing "Chevron deference" standard, which held that a federal agency's administrative interpretation of a statute should be given defference.

ITC

- <u>Induced Infringement</u> The Commission's reading of "articles that infringe" to include infringement occurring based on activities that occurred after importation is likely to be challenged.
- <u>Domestic Industry</u> The Commission's interpretation of what is needed to satisfy its "domestic industry" requirement is likely to be challeged (e.g., "sweat equity" vs. manufacturing).
- <u>Contracts for Sale</u> The Commission's reading of "sale for importation" to include contracts for sale also may be challenged.

PTAB

- <u>Discretionary Denials</u> Director's memorandum on disctretionary denials is susceptible to challenge.
- Real Parties in Interest Already pending before the Federal Circuit is a challenge to the PTAB's obligation (or lack thereof) to scrutinize the accuracy of "real parties in interest" disclosures.
- Ultimately, Federal Courts still have <u>discretion</u> to give as much weight as they wish to administrative rulings and can easily adopt the reasoning of administrateive rulings if they wish.

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D/ INC.



2024 Korea-US IP Forum

SESSION II

Yoonhee Kim

Finnegan, Henderson, Farabow, Garrett & Dunner, LLP

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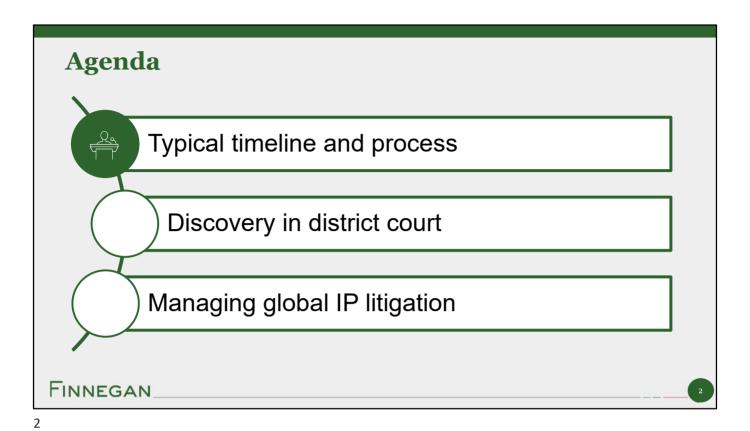
IP Litigation Practice: Discovery in U.S. Patent Litigation

Presented by

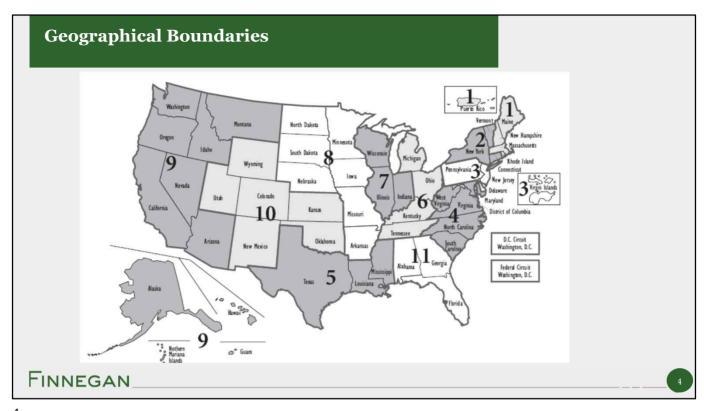
Yoonhee Kim

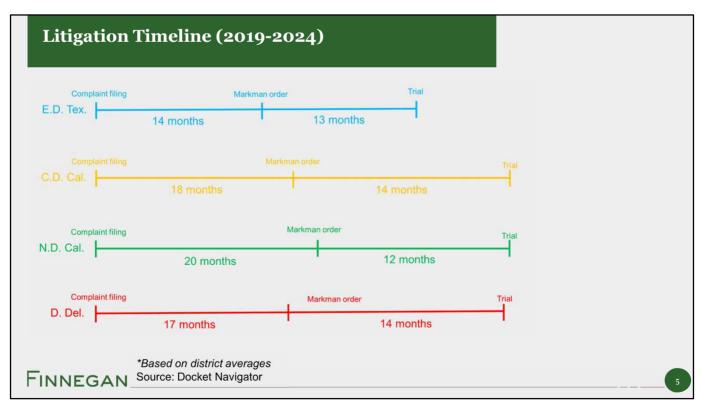
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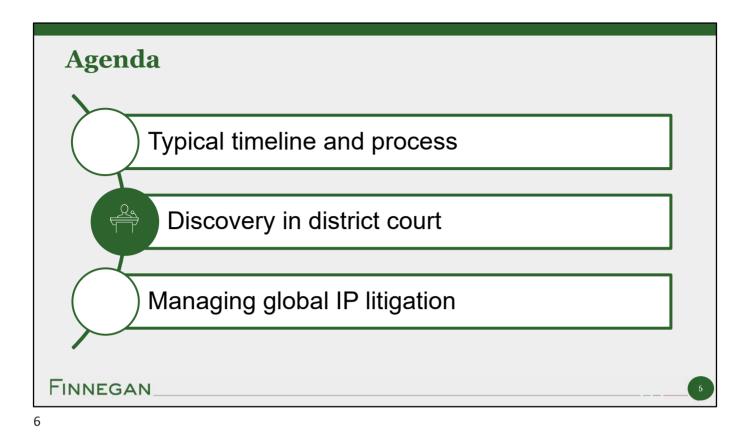
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Typical Stages of U.S. Patent Litigation Trial Complaint **Appeal Answer** Markman Verdict / Hearing Judgment Fact discovery: Pre-Suit Investigation; **Expert Documents &** Litigation Hold **Discovery Depositions** Post-Trial and **Appeal Proceedings Dispositive Motions** FINNEGAN







Governing Rules of IP Litigation

- Federal Rules of Civil Procedure (FRCP)
 - Applies to all civil proceedings in U.S. district courts
 - Governs procedural aspects of litigation, e.g.,
 - · Service of process
 - · Pleadings and motions
 - · Scope of discovery and disclosures
- · Local Rules/Local Patent Rules
 - Court-specific rules on procedures
- Judge-Specific Rules
 - Standing orders
- Federal Rules of Evidence (FRE)
 - Governs admissibility of evidence at trial

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Fact Discovery

Purpose

- Uncover facts necessary for the parties to litigate the issues
- Obtain evidence for use at trial

Broad scope

 - "any nonprivileged matter that is relevant to any party's claim or defense and proportional to the needs of the case" (FRCP 26(b))

Tools of discovery

- Initial disclosures
- Document requests
- Interrogatories
- Depositions
- Requests for admission
- Subpoenas

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Initial Disclosures

- FRCP 26(a)(1)
 - Parties must, without awaiting a discovery request, provide:
 - "the name and, if known, the address and telephone number of each individual likely to have discoverable information"
 - "a copy—or a description by category and location—of all documents, electronically stored information, and tangible things that the disclosing party has in its possession, custody, or control and may use to support its claims or defenses"
 - "a computation of each category of damages claimed by the disclosing party"

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Document Requests

- FRCP 34
 - Parties must produce all discoverable documents in "possession, custody, or control"
 - Relevant information
 - Documents relating to:
 - · Accused product/method
 - · Patent prosecution
 - · Research & development
 - · Business plan & records

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Interrogatories

- FRCP 33
 - Written questions to be answered in writing under oath
 - Inexpensive way to obtain information on who, when, where, etc.
 - Infringement information
 - Rationale supporting affirmative defenses

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Information Typically Requested in a Patent Case

Document Requests:

- Invention
- Prosecution
- R&D
- · Prior art
- Marketing/sales
- License/agreements
- Damages

Interrogatories:

- · Date of invention
- · Persons with knowledge
- · Specific events
- Damages
- Contentions
 - · Commit to positions
 - · Factual basis

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Requests for Admission

- FRCP 36
 - Request opposing party to admit the truth of any discoverable matter
 - · Facts, application of law, opinions
 - · Authenticity/genuineness of documents

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Obligations for Documents: "Litigation Hold"

- U.S. courts apply a duty to preserve evidence when litigation is: pending, imminent, or reasonably foreseeable
 - Scope described in a litigation hold memo
 - Severe consequences for failure to preserve evidence
 - When in doubt, do not throw it out
 - Ask questions (call attorney) if you are not sure what documents or data to preserve or collect

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What is a Document?

- Papers
 - Reports, lab notebooks, desk files, correspondence, notes, records of original data, file folder labels, etc.
- Electronic files
 - Word, Excel, PowerPoint, PDF, etc.
- Raw data files, databases, printouts, images
- Recordings (e.g., voicemails)
- Text messages, calendar entries, personal notes
- Emails both electronic archives and hard-copy

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Document Collection & Production

- All relevant documents requested by the opponent or helpful to the company need to be collected:
 - Reasonable search
 - Hard-copy materials are scanned
 - Electronic materials are copied
- Reviewed by attorneys
 - Responsive, relevant, not privileged
- Produced as they are kept "in the ordinary course of business"
- Duty to supplement

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16

"But these are highly confidential company documents!"

- · U.S. courts do not recognize "sensitivity" as a justification for not producing documents
- Protective order
 - Protect confidentiality of information/documents produced to the opponent
 - Control how confidential information is used
 - · Who has access
 - Outside counsel, experts
 - In-house counsel? Employee witness?
 - · Presentation in court filings or at trial
 - · Disposition after conclusion of the case
- Enforced through the courts violation of protective order may result in serious consequences

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WITH WITH

Exception to Production Obligations

Right to withhold certain information or documents during litigation – FRCP 26(b)(1)

Attorney-Client Privilege:

Confidential communications between attorney & client for legal services

Work Product Immunity:
 Confidential information prepared in anticipation of litigation

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Protection of Privileged Communications

Withheld from production or redacted

Meeting Minutes

Manufacturing Update: we made many widgets

Legal Update:

Agenda for next meeting

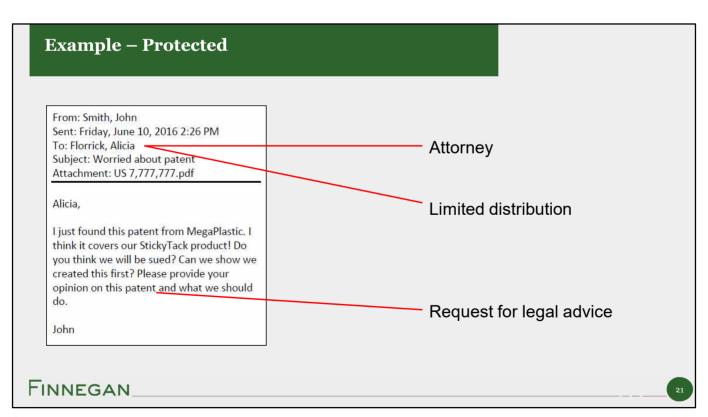
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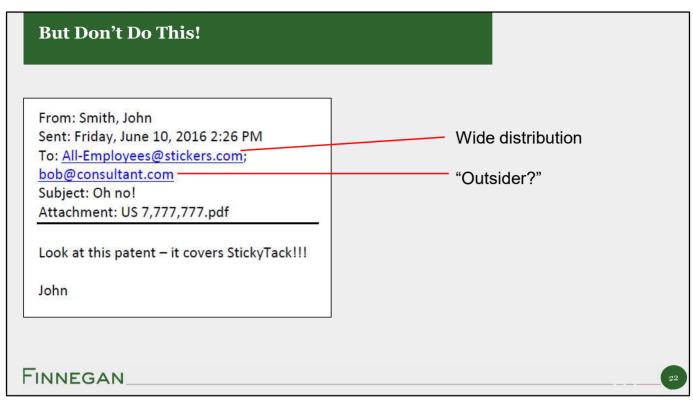
Preserving Legal Privileges and Immunities

- · Waiver of privilege
 - Privilege may be lost if document is distributed beyond those who "need to know"
- Protection may not extend to legal issues discussed without attorney
- Ordinary business matter may not be protected, even if attorney is copied

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Depositions

- Sworn testimony recorded by a court reporter (often video-taped)
- Formal procedure but no judge present
- Deponents
 - Individual
 - · Fact witness
 - Personal knowledge
 - Corporate Representative (30(b)(6))
 - Corporation designates witness
 - Binding on corporation

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Who Will Be There?

- Witness
- · Attorney Defending Witness
- Interrogating Attorney(s)
- Court Reporter
- Videographer
- Interpreters
- · 7 hours (typically) under oath



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Expert Discovery

Purpose

- Develop expert testimony for use at trial
- Allow parties to assess strengths and weaknesses of their positions

Expert qualifications

- "must at least have ordinary skill in the art"
- Definition of "a person of ordinary skill in the art" should align with the expert's qualifications

Tools of expert discovery

- Expert reports
- Expert depositions
- Document production

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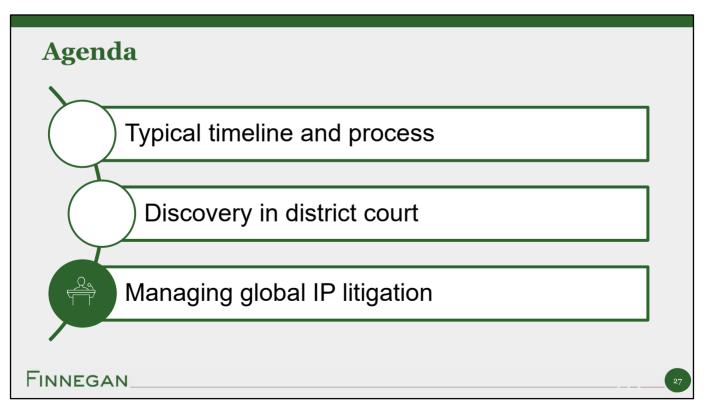
Experts

- · Credibility is key
 - Identify experts with relevant expertise
 - Preparation make sure the expert understands the legal process and is comfortable with providing testimony
 - It is "a process" before, during, and after expert discovery
- Consider attack on opposing expert's credibility
 - Identify areas of insufficient expertise
 - Confront expert with contradictory testimony and publications

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Managing Global Litigation

- · Parties increasingly compete in the global marketplace
- Disputes likely in numerous jurisdictions with different laws and procedures
 - e.g., U.S., Europe/UPC, Japan
- Requires careful coordination between counsel

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Managing Global Litigation: Considerations

- Most important market?
 - That litigation team should usually run point
 - Often U.S.: credibility is important in U.S.
 - Arguments and evidence in foreign cases discoverable in the U.S. case
- Conflicting positions?
 - Remuneration
 - Differences in law/procedure
 - Characterization of prior art or your own patents

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Your Presenter



Yoonhee Kim is a partner in our DC office

Yoonhee focuses on complex IP litigation before U.S. district courts and patent prosecution/client counseling in the chemical and pharmaceutical areas. Yoonhee has significant experience using his Korean and Japanese language skills in district court litigation.

Contact Yoonhee:

+1 202 408 4204

yoonhee.kim@finnegan.com

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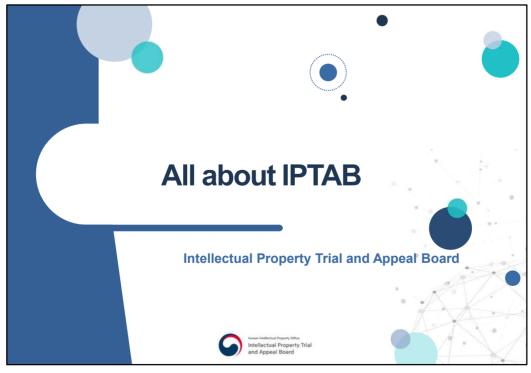
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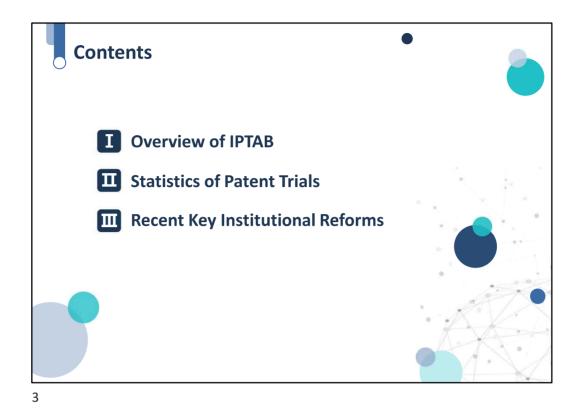
Our Disclaimer

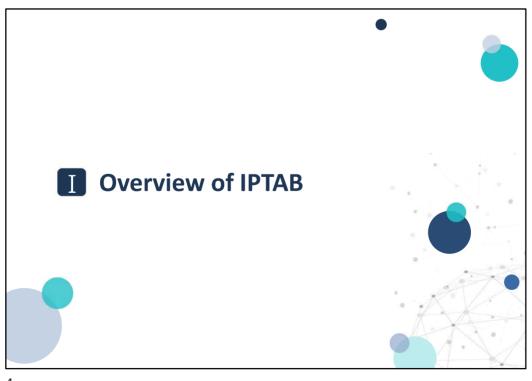
These materials have been prepared solely for educational and informational purposes to contribute to the understanding of U.S. intellectual property law. These materials do not constitute legal advice and are not intended to suggest or establish any form of attorney-client relationship with the authors or Finnegan, Henderson, Farabow, Garrett & Dunner, LLP (including Finnegan Europe LLP, and Fei Han Foreign Legal Affairs Law Firm) ("Finnegan"). Rather, these materials reflect only the personal opinions of the authors, and those views are not necessarily appropriate for every situation they refer to or describe. These materials do not reflect the opinions or views of any of the authors' clients or law firms (including Finnegan) or the opinions or views of any other individual. Specifically, neither Finnegan nor the authors may be bound either philosophically or as representatives of their various present and future clients to the opinions expressed in these materials. While every attempt was made to ensure that these materials are accurate, errors or omissions may be contained therein, for which any liability is disclaimed. All references in this disclaimer to "authors" refer to Finnegan (including Finnegan personnel) and any other authors, presenters, or law firms contributing to these materials.

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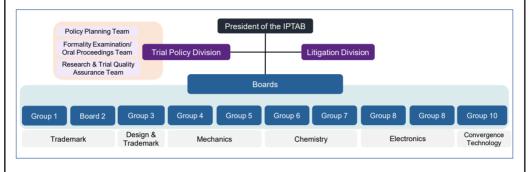




IPTAB at a glance



- Boards (101 administrative judges): Chief presiding judges (8), presiding judges (39), judges (54)
- review trial and appeal cases over patent, utility model, trademark and design rights
- Investigate and conduct research on trial/appeal and litigation proceedings
- Trial Policy Division (28 employees): Policy planning, revision on legal system, formality examination, support oral proceedings, research on quality improvements, etc.
- Litigation Division (13 employees): Defends ex parte decisions by IPTAB, research on litigations, etc.



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Qualifications for Administrative Judges

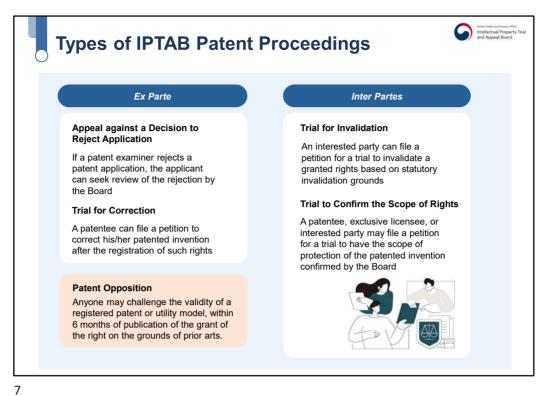


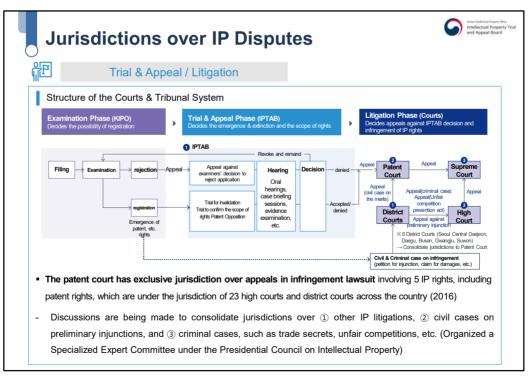
Qualifications for Administrative Judges

- A government officials of level 4 or higher who completed Administrative Judge training and
 who has more than 2 years of experience as an examiner (more than 2 years of experience
 in examination, trial and appeal practice, or as a technical advisor combined)
- A government officials of level 4 or higher who has a patent attorney license

Qualifications for Presiding Administrative Judges

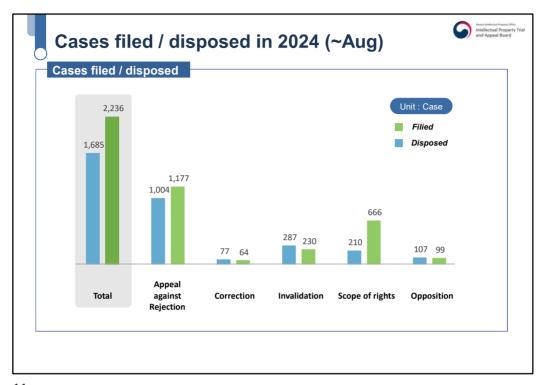
- Government officials of level 4 or higher who have served as Admistrative Judge for more than 2 years (more than 2 years of experience as judge, technical advisor, court investigator, or prosecution investigator combined)
- A person who is eligible for Administrative Judge with 3 or more years of examination or trial/appeal experience at KIPO or its affiliated body
- (open position) A person who has 2 or more years of experience in the relevant field after
 obtaining an attorney or patent attorney license, a person who has 7 or more years of
 experience as a government official and researcher in private sector combined, and at least 2
 of which in the relevant field.

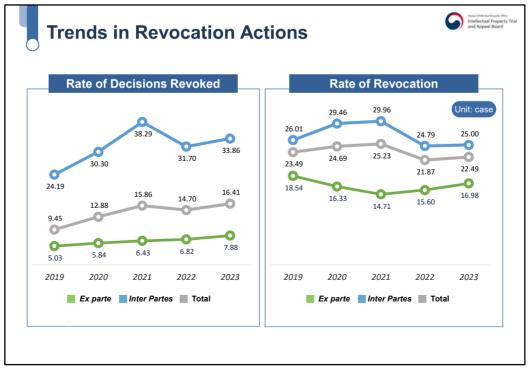


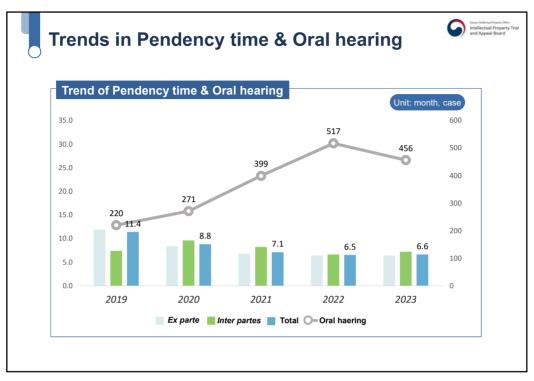


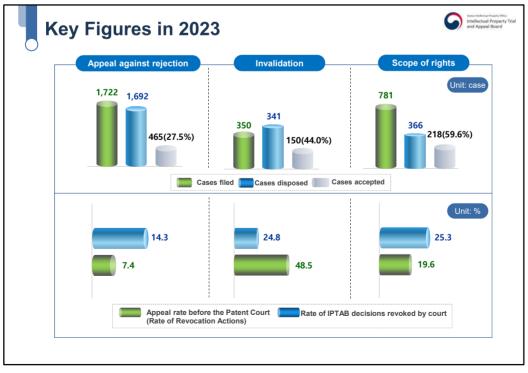


Intellectual Property Tiva and Appeal Board Trends in Cases filed in the Past 5 Years by domestic vs. foreign petitions by IP rights 4,114 Unit: case Q 2,709 3,419 3,252 3,166 2,359 2,212 2,446 1,877 1,405 1,131 1,074 1,063 876 794 954 892 2023 2019 2020 2021 2022 2019 2020 2021 2022 2023 Ex parte Inter partes Opposition — Total



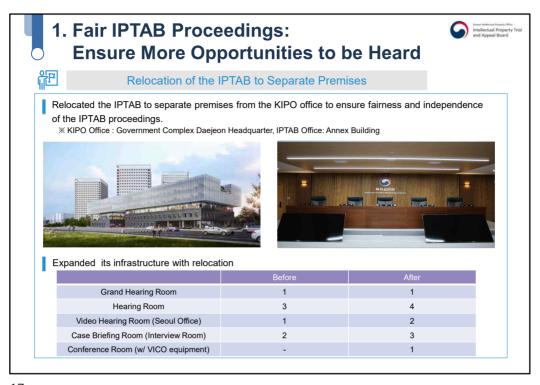


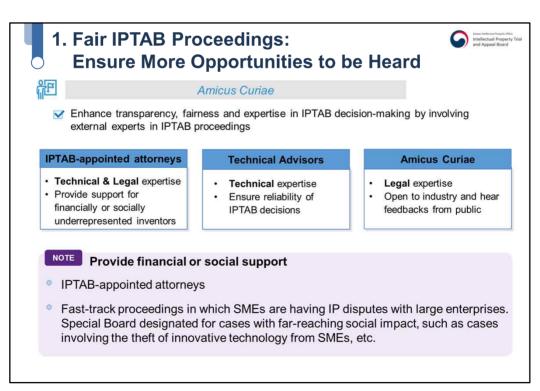


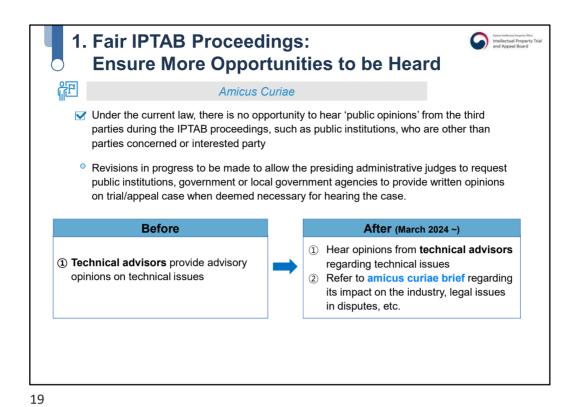


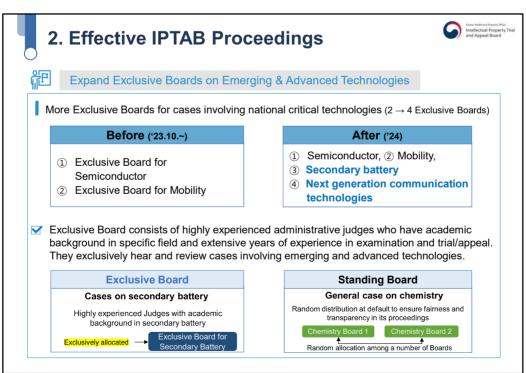


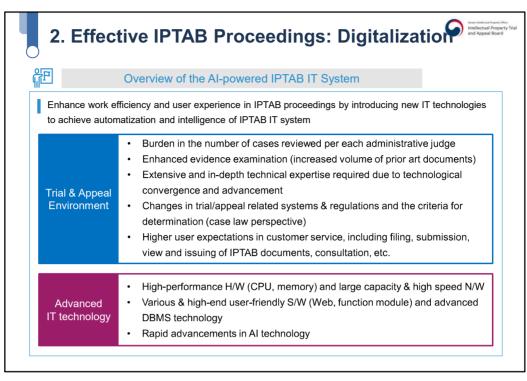
1. Fair IPTAB Proceedings: **Ensure More Opportunities to be Heard Expand and Improve Oral Proceedings** Improve trial quality by expanding and improving oral hearings [Video oral hearings] [IPTAB hearing room where oral hearings are conducted] Advantages and benefits of oral hearings [advantages] Ensure prompt dispute resolution Oral arguments made by the parties with points at issue identified at an early stage Sufficient opportunities to state their opinions Increase parties' acceptance of IPTAB decision Questions being asked by the panel Allow panels to have better understandings of the case • [benefits] Identify points at issue and make more accurate understandings of the genuine intentions of the parties with oral testimony, which allows early dispute resolution. X Patent Court's affirmance rate in IPTAB decisions in 2023 is 80.2% for cases in which oral hearings were held, higher than 72.5% ※ High customer satisfaction scores from the parties (patent attorneys) in oral hearings, 93.26 in the first and 93.84 in the second half of 2023.

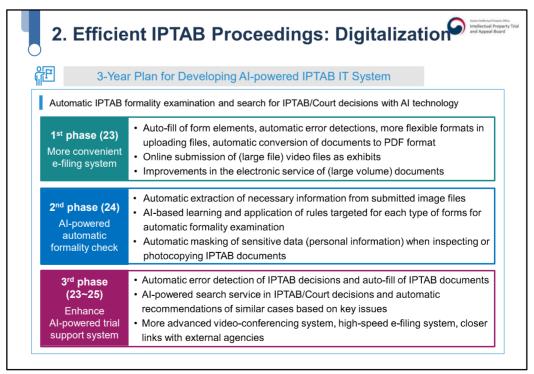


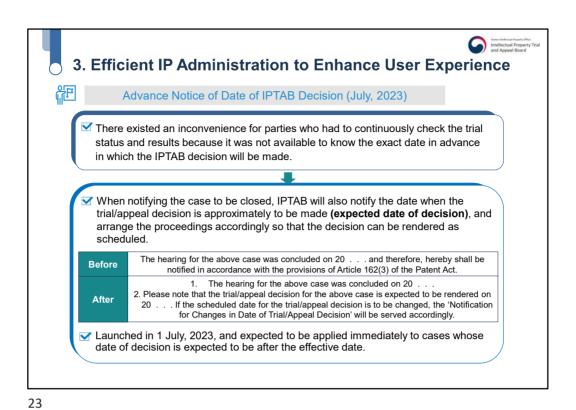










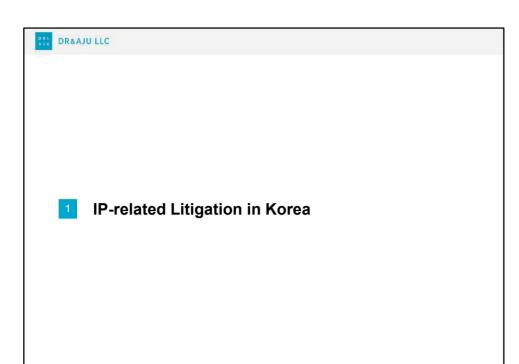


3. Efficient IP Administration to Enhance User Experience 晋 Revisions made in IPTAB Fast-track Proceedings (July, 2023) ✓ Modifications made to Fast-track program regarding cases requiring urgent review ✓ Similar cases will be combined and removed to improve convenience Cases considered relatively less urgent will no longer be handled under the fast-track → This is to prevent excessive delays in regular-track proceedings * (Before) 26 types (11 for prioritized, 15 for accelerated) → (After) 19 types (2 for prioritized, 17 for accelerated) 7,672 6 866 6,151 5.693 314 812 306 576 2019 2020 2021 2022 2023 Accelerated Regular Prioritized











Profile | Shinjeong LEE



Shinjeong LEE | Partner T. 02-3016-5304 F. 02-3016-5201 E. <u>lsj@draju.com</u>

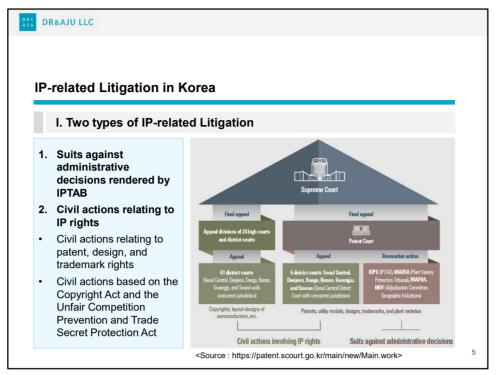
Ms. Shinjeong LEE is a partner at IP team of DR & AJU LLC.

Her practice is primarily focused on Intellectual Property, Corporate, General Civil Disputes, Healthcare & Environment, and International Arbitration/Litigation.

Ms. Lee is experienced in the intellectual property sector with her 16 years as an attorney.

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Approaches for Cross-border

E-discovery involving Korean companies



Profile | Hyunchul NOH



Hyunchul NOH | Partner T. 02-3016-8730 F. 02-3016-5201 E. hcnoh@draju.com

Mr. Hyunchul Noh is a partner at International Practice Team of DR & AJU LLC.

His practice is primarily focused on International Arbitration/Litigation, Intellectual Property, International Transaction, and Environmental, Social and Governance (ESG).

Mr. Noh is very actively engaged in various cross-border litigation and government investigation support work for domestic companies in assisting with the complex document review and discovery process.

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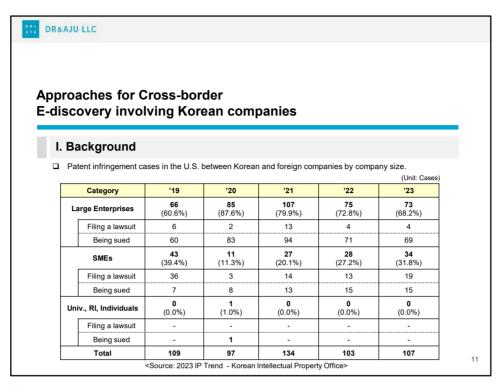
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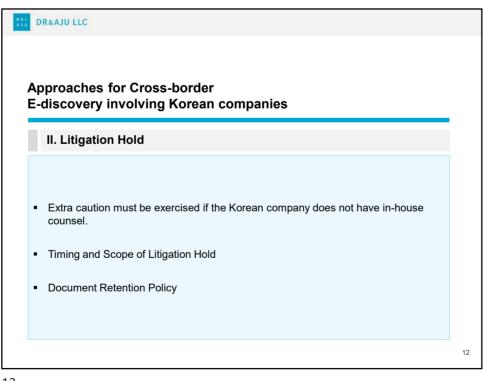
DR&AJU LLC

Approaches for Cross-border E-discovery involving Korean companies

I. Background

- There has been an increase in trade secret misappropriation or patent infringement litigation in the U.S. between competing Korean companies.
- Why in the U.S.?
 - The Importance of the U.S. Market
 - Substantial Amount of Damages
 - Discovery Procedure







Approaches for Cross-border E-discovery involving Korean companies

III. Collection and Review

- It is advisable to consider collecting data from key custodians' desktop or laptop computers, and data from servers (e.g. email servers, internal documents servers).
- Internal Reports: Hot documents are typically found in internal reports.
- Confidentiality, Privilege : Korean Legal Counsel or Patent Agent's Advice

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Approaches for Cross-border E-discovery involving Korean companies

IV. Production

- National Core Technologies
 - 13 technical fields (semiconductors, displays, electrical electronics, automobiles & railroads, steel, shipbuilding, nuclear power, information and communication, space, biotechnology, machinery, robotics and hydrogen), a total of 76 technologies.
 - Production of documents containing any of these technologies and/or transferring such documents to overseas servers for hosting and review could be considered as an export of National Core Technology under the Industrial Technology Protection Act.
 - Approval from or prior notification to the MOTIE may be required (Article 11 of Industrial Technology Protection Act).

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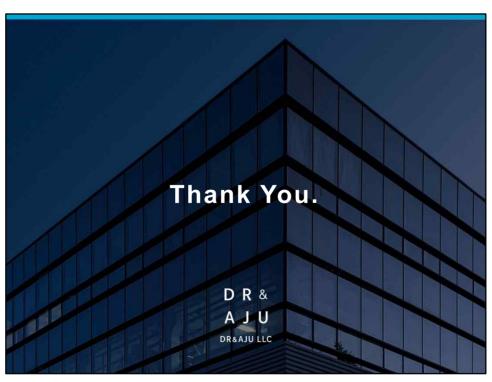
Approaches for Cross-border E-discovery involving Korean companies

V. Conclusion

- Due to the differences between the judicial systems of Korea and the U.S., as well
 as the unique features of Korean corporate culture, it is essential to manage the
 entire discovery process carefully.
- Especially, SMEs in Korea face the following challenges:
 - Difficulties in communication;
 - Lack of a legal team or in-house counsel; and
 - Limited experience with disputes in the U.S.
- It is advisable to consider the appointment of discovery counsel in Korea.

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2024 Korea-US IP Forum

CLOSING SESSION

Yong Ha Kim

Director at the KOIPA U.S. Capital IP Center

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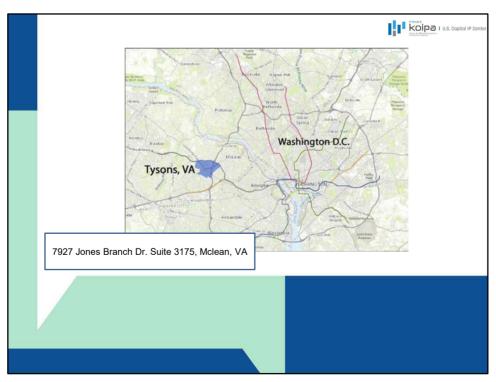
2024 Korea-US IP Forum

IP Protection for Companies Conducting Business in the US

Yong Ha Kim, Director / Managing Attorney at the U.S. Capital IP Center









U.S. Capital IP Center Services

1) Assistance with Intellectual Property Rights

- Providing assistance by phone, e-mail, drop-in or local visitation for concerns regarding acquisition and protection of U.S. IP rights
- Providing initial response guidelines for businesses that have been sued or received a court summons in the U.S

2) Information Services

- Providing information related to IP laws and holding seminars/instructional sessions concerning IP rights
- Collecting up-to-date information regarding current U.S. IP litigation trends to help prevent and avoid potential conflicts (Monthly Newsletters)
- Monitoring of national and international industries and related patent activity to identify and predict potentially problematic patents, and to provide early warnings for potential conflicts
- Creating a database of U.S. attorneys to be utilized by small businesses that may lack access to such information

5



U.S. Capital IP Center Services

3) Subsidizing application fees and costs

- Eligibility Requirements:
 - An individual, small or medium-sized company registered as a business in South Korea and
 - 2) Operating or planning to operate a business in the United States

- Subsidies for Patent and Trademark Applications

- 1) Utility Patent up to \$2,500/application
- 2) Design Patent up to \$1,500/application
- 3) Trademark up to \$700/application
- 4) Small & Mid-sized company: 50% of attorney fees (up to total \$5,000, maximum of 10 cases per year per company)



U.S. Capital IP Center Services

- 3) Subsidizing application fees and costs
 - Subsidies for Legal Opinion Letters
 - 1) Preventing the risk of IP-related disputes arising from overseas exports:
 - ✓ Conducting patent infringement analysis (FTO)
 - ✓ Reviewing non-disclosure agreements (NDA)
 - 2) Responding to legal disputes related to Intellectual Property (pre-litigation)
 - Subsidies Small company: 70% of attorney fees, Mid-sized company: 50% of attorney fees (up to \$10,000 each case, maximum of 2 cases per year per company)

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U.S. Capital IP Center Services

1) Assistance with Intellectual Property Rights



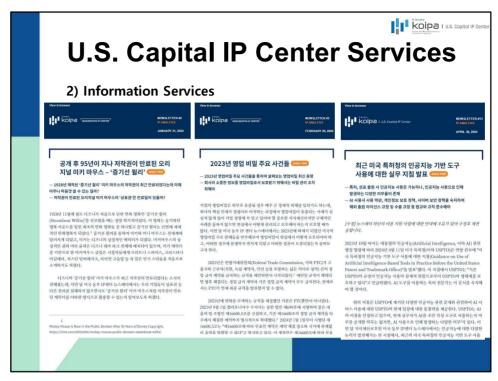


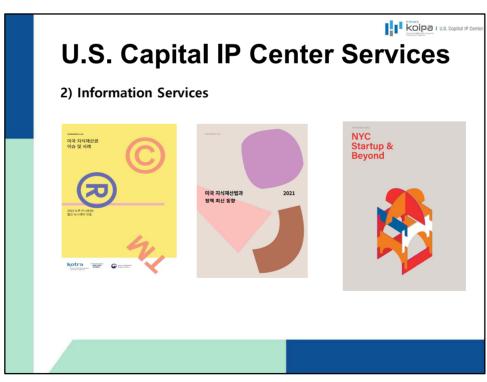


U.S. Capital IP Center Services

2) Information Services

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U.S. Capital IP Center Services

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3) Subsidizing Patent and Trademark Applications and Legal Opinion Letter Drafting

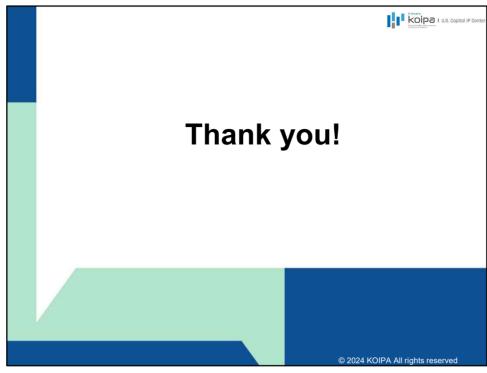
구분	주요내용	지원내용	지원비용
지식재산 권리 보호	현지에서의 지식재산 권리 보호를 위한 법률서비스 비용 일부 지원	해외기업과 계약 시 지재권 관련 조항 및 NDA 검토, 해외세관 지재권 등록 등	USD 5,000한도에서 (중소기업) 소요비용의 50%, (중견기업) 소요비용의 50% 지원
지재권 분쟁 초동대응	현지에서 발생한 지재권 분쟁 대응을 위한 비용 중 일부 지원	현지에서의 지재권 분쟁 시 경고·소송 대응 및 피해구제를 위한 법률의견서 작성 등	USD 10,000한도에서 (중소기업 소요비용의 70%, (중견기업) 소요비용의 50% 지원
IP 침해·피침해 실태조사 및 행정단속	우리기업 지재권에 대한 침해·피침해 실태조사와 그에 따른 행정단속 추진 비용 중 일부 지원	지재권 침해·피침해 실태조사와 그에 따른 행정단속 추진	USD 10,000한도에서 (중소기업 소요비용의 70%, (중견기업) 소요비용의 50% 지원
특허·상표·디자인권 출원지원	현지에서의 특허·상표·디지인권 출원에 필요한 비용 중 일부 지원	유사 선행 권리 검색, 출원명세서 검토, 출원 등 출원 전 과정	USD 5,000한도에서 (중소기업) 소요비용의 50%, (중견기업) 소요비용의 50% 지원*

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- YouTube Channel: <u>www.youtube.com/@KOIPADCIPCENTER</u>
- Facebook Page:
 https://www.facebook.com/koipawashingto





2024 Korea-US IP Forum

CLOSING SESSION

Tae Hyun Lee

President of the PCT Korea Center (KIPRO)

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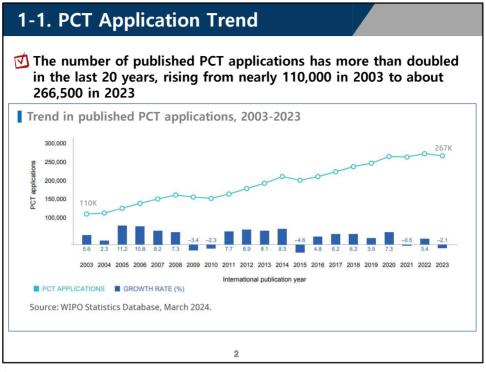
PCT Korea HELP-DESK

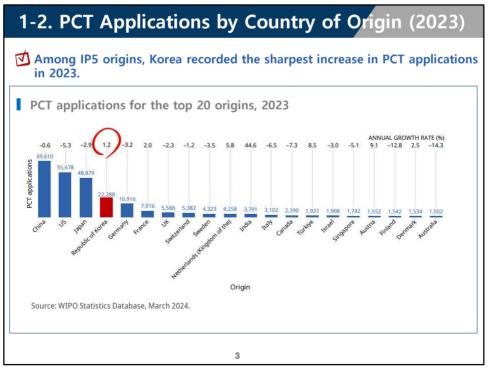
2024 Korea-US IP Forum

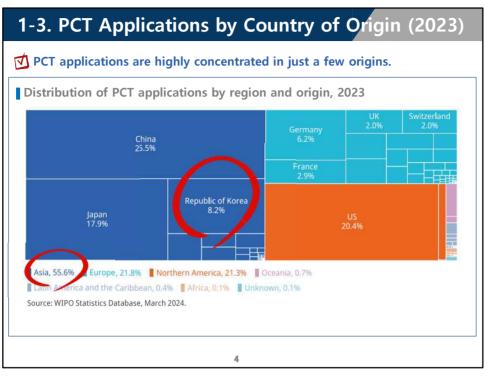
PCT Service of Korea

Oct 2024

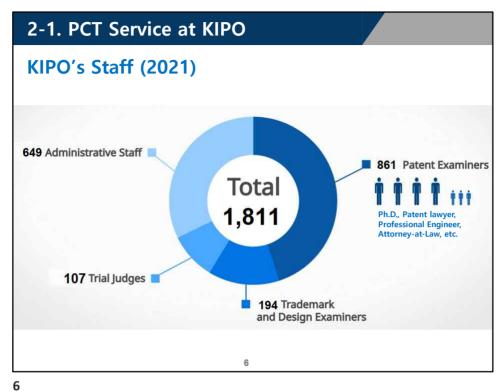


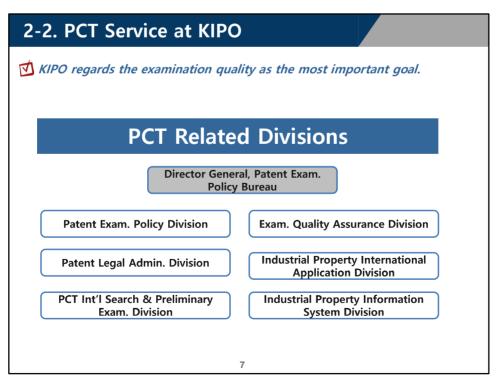


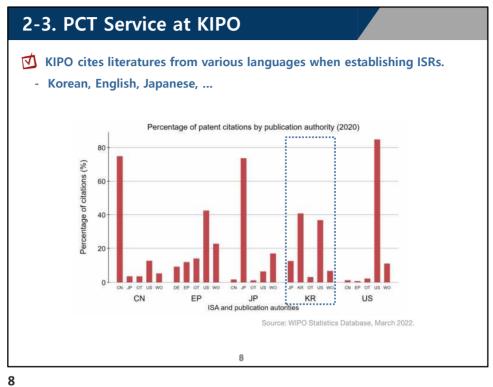




	25 PCT applicants by technolog	y sect	or, 20	03-20)23			
ectrical (engineering	Published PCT applications			2023 sector A share (%)	Average annua growth rate		
Ranking	Applicant (origin)	2003	2008	2013	2018	2023		from 2018 (%)
1	HUAWEI TECHNOLOGIES CO., LTD. (China)	92	1,719	2,076	5,158	5,680	5.4	1.
2	QUALCOMM INCORPORATED (US)	412	868	1,933	2,260	3,213	3.0	7.
3	SAMSUNG ELECTRONICS CO., LTD. (Republic of Korea)	127	625	1,113	1,634	3,172	3.0	14.
4	TELEFONAKTIEBOLAGET LM ERICSSON (PUBL) (Sweden)	439	961	1,438	1,596	1,802	1.7	2.
5	ZTE CORPORATION (China)	2	328	2,269	1,980	1,656	1.6	-3.
6	GUANGDONG OPPO MOBILE TELECOMMUNICATIONS CORP., LTD	(China)		18	1,025	1,647	1.6	9.
7	BOE TECHNOLOGY GROUP CO.,LTD (China)			163	1,153	1,618	1.5	7.
8	VIVO MOBILE COMMUNICATION CO., LTD. (China)				178	1,574	1.5	54.
9	BEIJING XIAOMI MOBILE SOFTWARE CO., LTD. (China)				224	1,547	1.5	47.
10	CONTEMPORARY AMPEREX TECHNOLOGY CO., LTD (China)				85	1,505	1.4	77.
11	LG ELECTRONICS INC. (Republic of Korea)	84	599	1,056	1,275	1,346	1.3	1.
12	NIPPON TELEGRAPH AND TELEPHONE CORPORATION (Japan)	3	38	45	108	1,315	1.2	64.
13	MICROSOFT TECHNOLOGY LICENSING, LLC (US)				1,343	1,238	1.2	-1.
14	NEC CORPORATION (Japan)	138	719	1,045	726	1,171	1.1	10.
15	LG ENERGY SOLUTION, LTD. (Republic of Korea)					1,097	1.0	n.a
16	MITSUBISHI ELECTRIC CORPORATION (Japan)	203	258	696	1,328	1,004	1.0	-5.
17	NTT DOCOMO, INC. (Japan)	60	223	319	443	990	0.9	17.
18	SONY GROUP CORPORATION (Japan)	699	257	765	972	977	0.9	0.
19	PANASONIC INTELLECTUAL PROPERTY MANAGEMENT CO., LTD. (Ja	pan)			752	920	0.9	4.
20	CHANGXIN MEMORY TECHNOLOGIES, INC. (China)				1	867	8.0	286.
21	MURATA MANUFACTURING CO., LTD. (Japan)	14	198	422	733	842	0.8	2.
22	INTERNATIONAL BUSINESS MACHINES CORPORATION (US)	245	626	637	201	784	0.7	31.
23	GOOGLE INC. (US)		168	550	764	775	0.7	0
24	BEIJING ZITIAO NETWORK TECHNOLOGY CO., LTD. (China)					761	0.7	n.
25	APPLE INC. (US)	23	282	506	314	684	0.6	16





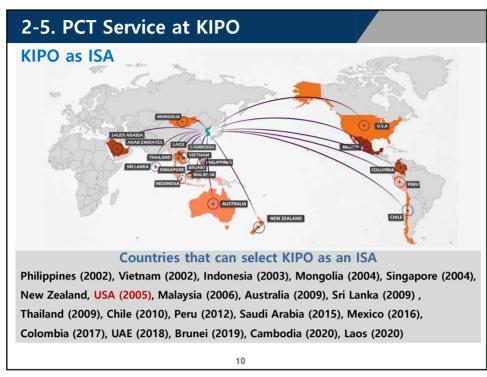


2-4. PCT Service at KIPO

PCT related fees

Competent ISA for US applicants	Search Fee (USD)*	Preliminary Examination Fee [Estimated USD* Fee]
USPTO	\$2,180	\$640 USD 640
EPO	\$1,875	\$1,999 EUR 1,840
IPOS (Singapore)	\$1,664	\$622 SGD 830
IP Australia	\$1,523	\$395 AUD 590
JPO	\$1,167	\$514 JPY 69,000
ILPO (Israel)	\$1,075	\$442 ILS 1,637
KIPO	\$924	\$375 KRW 450,000

Source: WIPO PCT Fee Tables, Sep 2024 * According to current exchange rates



2-6. PCT Help-desk in the US

- Since 2009, The PCT Korea Center has been operating under KIPO for its US applicants.
 - → First and only foreign ISA to have a help-desk in the US.
- PCT Korea Center's PCT Help Desk provides real-time assistance with the PCT process and inquires regarding PCT procedures with KIPO as an ISA/IPEA.
- PCT Korea Center (IP Korea Center)
- Website: www.pctkorea.com
- Email: pctkorea@pctkorea.com
- Tel: 703-388-1066
- Fax: 703-388-1084
- 8500 Leesburg Pike Suite 410 Vienna, VA 22182



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Thank You!

PCT Korea HELP-DESK



